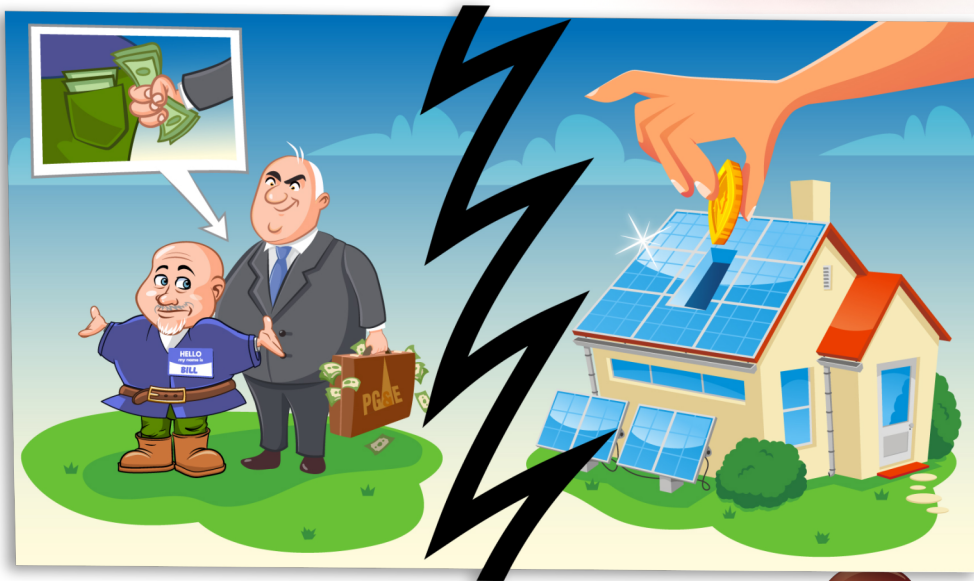


SOLAR BILLREVIEW

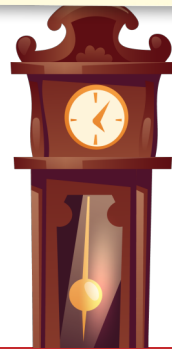
NEM 3 Tariff threatens energy independence:

Preliminary BAD DECISION from California Public Utilities Commission effectively feeds the rich while it buries the poor! It's supposed to be the future is green, not greed.

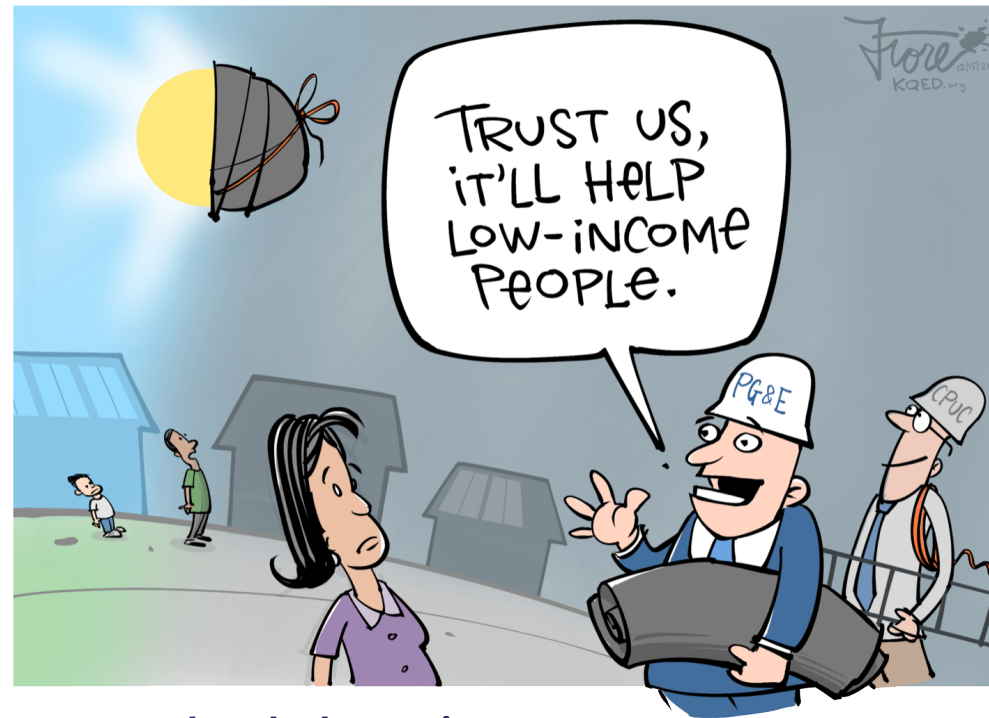


How does new 3.0 tariff affect solar customers?

Current NEM 2.0 customers will have 5 years subtracted from the 20 years grandfather period which PG&E originally promised.



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Frequently Asked Questions re: BAD DECISION from PUC

Since the San Bruno incident, PG&E has more than doubled the rates for the lowest income consumers.

Q: Should clients expect NEM 2.0 until there is a final decision from the CPUC on the NEM program?

A: Yes – Clients are scheduled to qualify under the current NEM program – NEM 2.0 – until any future NEM program is established via a final decision and the implementation date of the new NEM program is clear. As of Feb 1st, 2022, it is projected that June 2022 is when NEM 3 changes begin.

Q: When will the NEM program changes be made in the final decision take effect, and how can we ensure customers who have purchased systems under NEM 2.0 are grandfathered into the NEM 2.0 tariff?

A: Nothing issued in the preliminary decision which was launched in Dec. 2021, is binding or final. We expect the Governor and CPUC to ensure fair consumer protection, like previous decisions on NEM program changes.

Q: Are there any upsides?

A: We look forward to long-term stability and transparency after the final decision, and we are excited about the possibility to further incentivize storage, which is a critical need in California and elsewhere.

What is being proposed with NEM 3.0

- CURRENT NEM 2.0 allows current solar customers to sell a Summer PEAK HOUR kWh for as much as \$.52 and receive \$.52 credit. PG&E implements an additional \$.02 to buy the kWh in the form of an NBC or Non Bypass-able Charge...



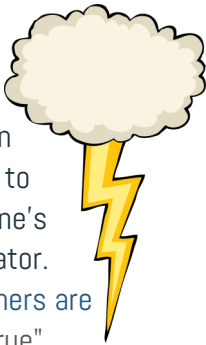
- If the Preliminary approval from the CPUC is confirmed, **new solar subscribers will be credited \$.05 instead of \$.52**
- Current Minimal Grid connection fees with 2.0 is roughly \$10 monthly. This is based on how many days in a billing cycle.
- NEM 3 Tariff is suggesting \$8 per kW minimal fee. This would mean an average of **over \$50 a month**



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Pacific Gas (Lightning) & Electric

MERRIAM WEBSTER Definition of "gaslighting": psychological manipulation of a person usually over an extended period of time that causes the victim to question the validity of their own thoughts, perception of reality, or memories and typically leads to confusion, loss of confidence and self-esteem, uncertainty of one's emotional or mental stability, and a dependency on the perpetrator. This is a classic gaslighting technique—telling victims that others are crazy and lying, and that the gaslighter is the only source for "true" information. It makes victims question their reality ...
— Stephanie Sarkis



What Is More Equitable Than the Sun?



By Mark Fiore. Article courtesy of KQED.

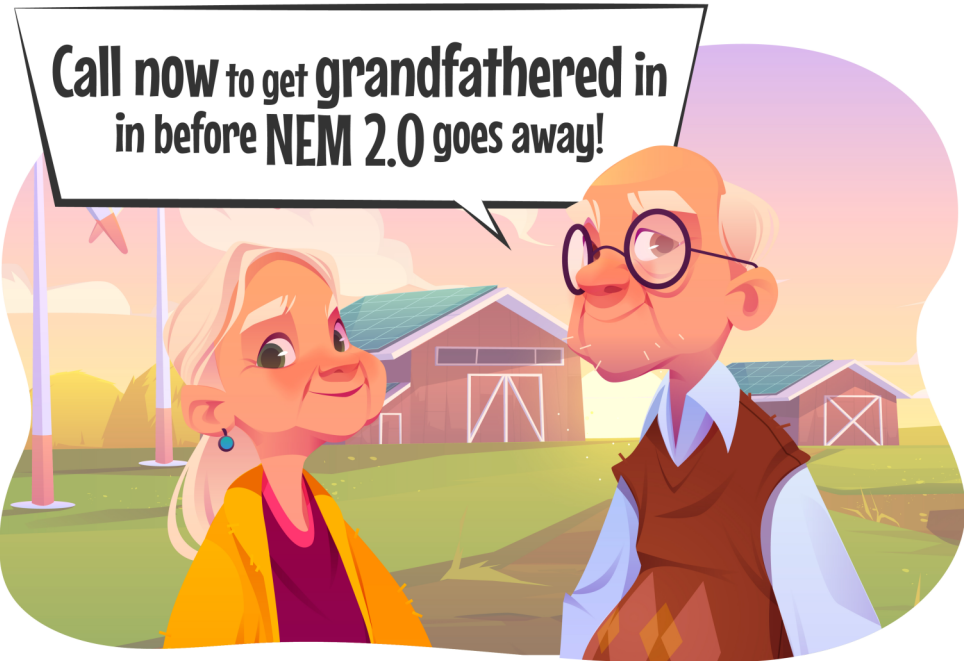
KQED

In a move welcomed by utilities like PG&E, California energy regulators proposed to dramatically cut incentives for residential solar, claiming that it would make electricity rates more equitable. The utilities' argument is that households with rooftop solar aren't paying their fair share due to "net energy metering" that credits homeowners for the electricity they put into the grid. People without solar (including people who may have lower incomes or people of color) pay more on their monthly utility bill because they haven't put any electricity into the grid and don't have the advantage of net metering. So utilities and the California Public Utilities Commission want to slash the amount ratepayers with solar are credited and charge them much more every month for the privilege of being able to connect their solar panels to the grid. Presto! Equity achieved! Unsurprisingly, the logic behind their reasoning makes about as much sense as paying out dividends to your shareholders instead of maintaining your ancient, outdated transmission lines.

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They only got one letter wrong. While most of US and our children's children want us to go GREEN... PG&E seems to believe the future is GREED.



Here's an idea: How about we get more solar on the roofs of people with lower incomes rather than undermine incentives that are making California a residential solar success story?

Citing data from Lawrence Berkeley National Laboratory, the Sacramento Bee pointed out that **nearly half of the households who installed solar in 2019 had incomes less than \$100,000.**

It turns out the rich-poor divide in solar is not nearly what the utilities are making it out to be. Not to mention, the impact of climate change falls more heavily on people with lower incomes and people of color. Let's keep the sun shining on solar energy.

Don't Wait Until It Is Too Late...

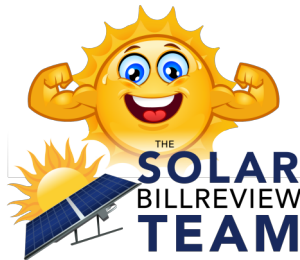
This is the busiest time ever in California solar history. Homeowners are being offered **15 years** of grandfathering by California's Public Utilities Commission if application is approved before JUNE **2022**.

* Application process can take up to 90 days in some scenarios.



Who is the Solar Bill Review Team?

- Your customer advocacy team who is aligned with local small businesses to help families go solar
- Collectively, we have helped thousands of families to go solar
- Helping you when others can't or won't
- Only working with the best quality equipment and installers
- Practicing honesty and surprise prevention
- Communication on your terms



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