





On January 1st and March 1st of this year,
PG&E Implemented the
LARGEST INCREASES EVER.
Some rates went up by over 20%

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## **SUNPOWER vs. Conventional**

What is the #1 Most Under-Estimated Aspect of an Excellent Solar Experience?





MOUNTING HARDWARE will provide the greatest peace of mind for roof integrity long term.

#### 2 Opposite choices. **BEST Vs. Cheapest**

On the upper right is the cheapest. Notice mount has no flashing protecting the the roof. Over time, the granules wear down and water will seep in underneath the mount.

Upper left shows the L Foot placed over the raised flashing.

Lower left shows raised flashing which will be most secure for decades to come. Lower right is an example of lower costing workmanship... There is always someone willing to do the job cheaper.







Cheaper option

# What is being proposed with NEM 3.0

\* 12/2021- CPUC announced Preliminary Decision:

If approved as is, new solar subscribers will be credited \$.05 instead of the current possible \$.60+ per kWh when we send electricity into the grid

NEM 3 Tariff is suggesting \$8 per kW minimal fee. This would mean an average of **over \$50 a month** 

#### **PG&E RATE INCREASES**

014 Rates			As of March 2022		
Tier 1	Tier 2	Tier 3	Tier 1	Tier 2	Tior 3
13 cents	15 cents	32 cents	31 cents	39 Cents	49 cents

## Anyone going solar before NEM 3.0 kicks in will be Grandfathered into NEM 2.0 for 15-20 years:

 CURRENT NEM 2.0 allows current solar customers to sell a Summer PEAK HOUR kWh for as much as \$.
 60 and receive \$.60 credit. PG&E implements an additional \$.02 to buy the kWh in the form of an NBC or Non Bypass-able Charge...



 Current Minimal Grid connection fees with
 2.0 is roughly \$10 monthly. This is based on how many days in a billing cycle.z



#### **SOLAR TRIVIA**

Brought to you by the Pupa

77 degrees Fahrenheit is ideal temperature for peak performance. IN SOME INSTANCES, solar can actually produce better through the fog. Solar panels work just fine in ambient light and will produce significant energy in the fog or on overcast days. In fact, solar panels are actually more efficient at cooler temperatures than hot ones.

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## Who is the Solar Bill Review Team?



- Your local family owned customer advocacy team helping you go solar
- Collectively, we have helped thousands of Bay Area home owners to go solar
- Only working with the best quality equipment and most qualified installers
- Practicing honesty and surprise prevention
- Communication on your terms

Call US and we will help you get GRANDFATHERED into the current NEM 2.0 for the next 15- 20 years before it's too late!



FIGHTING FOR YOU!

## **Testimonial of the Month**

Solar Bill Review team has been an amazing partner with us in getting solar panels installed at home. I have had review sessions with a few more solar companies where the selling point is mostly about solar being the future / rebates and that in general it saves for costs in the long run (wisely used), they didn't personalize the discussions that close to what this team did. A very clear process detailing the next steps, periodical communication throughout the phases, quick installation and guidances are a plus.

Lastly, it doesn't get over with just installation, rather they have periodic reviews 3 / 6 months down the line to ensure what was on the contract was something that is rightly getting delivered (so we get the right benefits as expected) and they also give ideas on how to best maximize on this investment to solar.

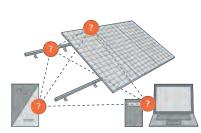
Thank you Bill and team for your great work."



Barath in San Jose Google Review • 64 reviews • 16 photos April 2022

## Do you Know What's Going on Your Roof?

SUNPOWER Peace Mind is that the 35+ years old company has you covered 100%  $\,$ 



#### **Conventional Systems**

All other solar will have 4+ manufacturers/ labor warranties.



#### **SUNPOWER Equinox System**

With the SUNPOWER EQUINOX system, ALL equipment is covered by 1 Manufacturer

SUNPOWER

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#### Don't Wait Until It Is Too Late...

This is the busiest time ever in California solar history. Homeowners are being offered at least **15 years** of grandfathering by California's Public Utilities Commission if application is approved before mid JULY **2022.** 



#### **News Bulletin**

A SunPower PRICE increase for panels will take effect starting on May 1st.







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